

BRAC Bank Limited, pioneer in SME Banking, delivers a full array of banking services to individuals as well as businesses. Our financial results along with country-best credit rating & multiple best financial report awards reflect our aspiration, transparency and teamwork. While we thrive in the present, we simultaneously invest for future – upgraded core banking system in Finacle 10, first local bank to rollout Oracle ERP, process alignment with best practices and many more. However, this feat of providing a comprehensive range of solutions to its millions of customers would not be possible without our diversified business model and unmatched network of 187 Branches, 448 ATMs, 456 SME Unit Offices, 100 Agent Banking Outlets, 11 Regional Operations Office and 224 remittance delivery points.

To support its continuous business growth, BRAC Bank is currently looking for ambitious, smart, goal-oriented, enthusiastic individuals for the following position in – Retail Banking Division

Relationship Officer: Retail Banking Division

Employment Type: Full Time Employment (Permanent Position)

Job Location: Dhaka

KEY RESPONSIBILITIES

- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Survey Market to explore business opportunity
- Achieve individual monthly sales targets in terms of asset, liability and Cards
- Analyze the credit worthiness of the potential borrower
- Analyze and inspect the market accurately to enhance business growth
- Ensure high quality of services by recognizing and selecting accurate customers
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains quality service by establishing and enforcing organization standards.
- Act as the single point of contact between the bank and customers/ stakeholders

EDUCATIONAL REQUIREMENT:

- Graduation/ Post Graduation from reputed public / private University or College with minimum Second Class/ division in all examinations.
- Having experience in sales will be an added advantage
- Ability to work under pressure
- Ability to source new business through own initiative
- Computer literacy (MS Office) & Analytical ability
- Good communication skill (both written & verbal) and excellent interpersonal Skill

Female candidates are highly encouraged to apply.

Only short listed candidates will be called for the interview as per recruitment process.

BRAC Bank reserves the right to accept or reject any application without assigning any reason whatsoever.

If you are interested to be a part of this diversified BRAC Bank family, then please Apply Online through bdjobs.com.

BRAC Bank does not charge any fee at any stage of the recruitment process. Please note that BRAC Bank is an equal opportunity employer. Any form of persuasion will disqualify the candidature before or after the final selection.

Application Deadline: July 29, 2019



